

## Message Text

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PAGE 01 MILAN 00007 031315Z

43

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 SP-02 AID-05 NSC-05 RSC-01

CIEP-01 TRSE-00 SS-15 STR-01 OMB-01 CEA-01 CIAE-00

COME-00 FRB-01 INR-07 NSAE-00 XMB-02 OPIC-03 LAB-04

SIL-01 AGR-05 /075 W

----- 051327

R 031230Z JAN 75

FM AMCONSUL MILAN

TO SECSTATE WASHDC 3869

INFO AMEMBASSY ROME

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E.O. 11652: N/A

TAGS: ETRD

SUBJ: CURRENT ECONOMIC DEVELOPMENTS: MULTILATERAL  
TRADE NEGOTIATIONS

REF: STATE 284138

REFTEL IS EXCELLENT EXAMPLE OF PRECISELY TYPE AND TIMING OF DEPARTMENT GUIDANCE AND BACKGROUND THAT WE NEED TO SUPPORT USG OBJECTIVES IN THIS AREA. TELEGRAPHIC TRANSMITTAL TO MILAN MUCH APPRECIATED AND TRANSFORMS USEFUL BACKGROUND INTO IMMEDIATELY VALUABLE GUIDANCE FOR USE WITH LOCAL PRESS AND ECONOMIC LEADERSHIP.

AS MTN'S PROCEED WASHINGTON AND EMBASSY ROME MIGHT CONSIDER EXPERIMENTING WITH PERIODIC GUIDANCE (SAY MONTHLY) TO POSTS SUCH AS MILAN LAYING OUT SPECIFIC THEMES WHICH POSTS COULD STRESS IN SUPPORT OF US NEGOTIATING OBJECTIVES AT VARIOUS STAGES OF NEGOTIATION. WHILE I CANNOT PROMISE THAT OUR PRESSING OF SUCH THEMES LOCALLY WOULD INFLUENCE ITALIAN GOVERNMENT POSITION IN EC, IT MIGHT BE WORTH A TRY ON A LIMITED NUMBER OF PRECISE ISSUES WHERE IMPORTANT NORTHERN ITALIAN INTERESTS ARE INVOLVED - E.G. MOST OF INDUSTRIAL SECTOR, DAIRY PRODUCTS, RICE, FEED GRAINS AND FRESH FRUITS.

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BACKGROUND PROVIDED REFTEL ESPECIALLY IMPORTANT TO MILAN SINCE  
MAJOR ITALIAN PRESS LOCATED HERE AND, WITH RARE EXCEPTIONS, ECONOMIC  
COVERAGE OF US ACTIVITIES PUTS US AIMS AND ACTIONS IN CYNICAL,  
SELFISH AND PREDATORY LIGHT. WE CAN HOPE TO DILUTE THIS NEGATIVE  
SLANT ONLY WHEN PROVIDED WITH TIMELY AND SPECIFIC INFORMATION JUST-  
IFYING MAJOR US NEGOTIATING GOALS AS BEING IN THE GENERAL INTEREST.  
FINA

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, ECONOMIC DEVELOPMENT, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MILAN00007  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750003-0493  
**From:** MILAN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750180/aaaacrzk.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 284138  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 JUN 2003 by ElyME>; APPROVED <30 JUL 2003 by MorefiRH>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CURRENT ECONOMIC DEVELOPMENTS: MULTILATERAL TRADE NEGOTIATIONS  
**TAGS:** ETRD, US, IT, MTN  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006